**Volunteer Prospect Researcher**

**Title: Volunteer Prospect Researcher Volunteer Opportunity at RSBC**

**Location:** This role is based at our London office.

**Introduction:**

RSBC is seeking a Volunteer Prospect Researcher to assist our Corporate Fundraising Manager in identifying potential donors amongst local businesses whose philanthropic interests align with our mission. This is a great opportunity to contribute to the funding of essential services whilst gaining insight into charity fundraising and operations.

**Role Summary:**

The Volunteer Prospect Researcher will play a critical role in supporting RSBC's fundraising efforts by conducting detailed research to compile a list of potential donors. Working closely with the Corporate Fundraising Manager, you will identify businesses with philanthropic interests aligned with RSBC's objectives, map out their networks to find appropriate contacts and assist in developing strategies to engage them effectively.

**Key Responsibilities:**

* Assist in compiling a comprehensive list of potential business donors.
* Work closely with the Corporate Fundraising Manager to understand what RSBC can offer to prospective donors.
* Engage in detailed research of businesses and mapping of their networks.
* Identify promising opportunities and advise on the best approaches for engagement.
* Support the fundraising team by providing research that will help formulate persuasive pitches.

**Skills and Qualifications:**

* Technologically literate, comfortable with Excel and search engines.
* Committed to a minimum of one day per week.
* Detail-oriented, with a preference for a systematic research approach.
* Must be able to provide references and pass a DBS check.

**Time Commitment:**

A minimum commitment of one day per week is required.

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**Training and Support:**

Volunteers will receive direct support from the Corporate Fundraising Team and will be given all the necessary training to perform their role effectively.

**Benefits to the Volunteer:**

* Directly support the funding of essential services at RSBC.
* Gain a thorough understanding of charity fundraising processes.
* Acquire broader insight into the operations of a national charity.
* Opportunity for personal and professional development.
* Travelling expenses covered

**How to Apply and Contact Information:**

* Please fill out the application below
* For more information: volunteers@rsbc.org.uk